



Parting Glass Racing, LLC Fact Sheet

Background:

Parting Glass Racing was founded in 2001 by Tom Gallo, a horse industry and horse partnership expert, and Joan Desadora, owner of The Parting Glass Pub in Saratoga Springs, NY. Their business concept originated from their love of horses and the excitement of racing, combined with the Irish Pub tradition of getting people together and having a great time.

Parting Glass Racing provides stellar customer service and a complete ownership experience that lets members enjoy all that racing has to offer. A monthly PGR members' meeting is held every third Thursday of the month at the Parting Glass Pub. The agenda typically includes a guest speaker from the racing industry, and the meeting is open to the public.

Client Base:

With more than 150 members, Parting Glass Racing, LLC is the umbrella organization managing multiple partnerships and horses. PGR members are local, regional, national, and international.

Managing Member Tom Gallo:

Thomas J. Gallo III is Parting Glass Racing's founder and managing owner. A native New Yorker, Tom grew up in the shadow of Belmont Park and pursued a career in the thoroughbred business while working the farms and sales of central Kentucky. Tom learned the ropes of the racing industry at the knees of Lee Eaton and Leslie Combs, two of the most progressive and innovative men in the history of thoroughbred breeding and racing. Working in sales prep at Eaton Farm and Combs' Spendthrift Farm, Tom learned early on that service is all important to maintaining client satisfaction. Hand-in-hand with his wife, Mia, Tom built a bloodstock business in upstate New York and owns the Thomas J. Gallo III Sales Agency, LLC based at his Blue Stone Farm in Cambridge, NY.

Tom brings the wisdom of all those years of success in the bloodstock business into the foundation of the Parting Glass Racing horse racing partnerships. "Knowing my clients and creating a program to fit their budget and expectations," Tom explains, "is the key to a successful endeavor - it must work - it must click - or it's just another business with bills piling up."

In addition to his management of Parting Glass Racing, Tom sells about 100 yearlings, weanlings, and broodmares annually at auctions in New York, Maryland, and Kentucky, and owns about 10 mares in partnership at his 80-acre Blue Stone Farm.

Tom is on the board of directors for the New York Thoroughbred Breeders and provides horse management services for clients, performs appraisals, and provides expert witness services. Tom is also on the board of directors for Gilda's Club, a non-profit organization offering services to those affected by cancer. He has 4 grown children and resides with his wife near Saratoga Springs, NY.

Additional information about Tom Gallo can be found at his website, www.tgallo.com, by reading the Daily Racing Form's article by Glenye Cain (www.DRF.com), or by reading the Bloodhorse article by Mike Kane (www.bloodhorse.com).

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